GENERAL LIBRARY,
UNIV. OF MICH.
JAN 5 1903

THE

Publishers' Weekly

THE AMERICAN

BOOK TRADE JOURNAL

WITH WHICH IS INCORPORATED

The American Literary Gazette and Publishers' Circular.

[ESTABLISHED 1852.]

PUBLICATION OFFICE, 298 BROADWAY, NEW YORK.

Entered at the Post-Office at New York, N. Y., as second-class matter.

VOL. LXIII., No. 1. NEW YORK, January 3, 1903. WHOLE No. 1614

A Thrilling Revolutionary Story of Long Island and Connecticut

For a Maiden Brave

By CHAUNCEY C. HOTCHKISS, author of "The Strength of the Weak," "A Colonial Free Lance," etc. Illustrations in color by FRANK T. MERRILL. 12mo, cloth, $1.50.

A Practical Book by a Practical Man

The Work of Wall Street

By SERENO S. PRATT. (Second Volume in Appleton's Business Series.) Illustrated. 12mo, cloth, $1.25 net; postage, 12 cents additional.

An Authoritative Book of Sports

Racquets, Tennis and Squash

By EUSTACE MILES, Amateur Tennis Champion of the World; American Tennis-Squash Champion, 1900. Uniform with "Taylor on Golf." Illustrated. 12mo, cloth, $1.60 net; postage, 16 cents additional.

A Remarkable Psychological Study

The Journal of Arthur Stirling

Revised and Condensed with an Introductory Sketch. 12mo, cloth, $1.25 net; postage, 12 cents additional.

A true story of a man of education and culture who had high literary aspirations, his wanderings among publishers and magazine editors, the impressions he gained by the way, and his death by suicide.

D. APPLETON & COMPANY

Publishers New York

Notable Fiction of 1902

Mr. Crawford's **CECILIA**

A STORY OF MODERN ROME

"A vein of the supernatural runs through this story, and makes it quite different from, though not one whit less charming than, some of Mr. Crawford's former works. . . . It is an exceedingly powerful story." —*The Scotsman.*

"A strong, dramatic story, beautifully handled." —*Evening Telegraph, Phila.*

"An excellent story, decidedly original . . . thoroughly interesting." —*Record-Herald, Chicago.*

65th thousand.
Cloth, $1.50

Mr. Wister's **THE VIRGINIAN**

A HORSEMAN OF THE PLAINS

"One of the most popular books of the season."—*Nation.*

"An uncommonly brilliant and fascinating story." —*The New York Tribune.*

175th thousand. Illustrated.
Cloth, $1.50.

Mr. Churchill's **THE CRISIS**

"Is a novel that every American should know." —*Mail and Express.*

"The best story of the Civil War yet written." —*Brooklyn Eagle.*

400th thousand. Illustrated.
Cloth, $1.50.

Gertrude Atherton's **THE CONQUEROR**

THE TRUE AND ROMANTIC STORY OF ALEXANDER HAMILTON

"Mrs. Atherton has brilliant descriptive ability and power in characterization more virile than that of any American woman of letters." —*Boston Advertiser.*

70th thousand.
Cloth, 12mo, $1.50.

Mr. Mason's Romance

THE FOUR FEATHERS

The *Boston Herald* calls it "an exceptionally good story superbly told."

The *New York Tribune* says: "From beginning to end we are absorbed."

2d edition.
Cloth, $1.50.

Mr. Luther's Political Story

THE HENCHMAN

"A splendid story of modern politics." —*The Albany Law Journal.*

"Essentially a powerful story . . . and wonderfully realistic." —*The New York Times Sat. Review.*

2d edition.
Cloth, $1.50.

Jack London's

CHILDREN OF THE FROST

"Wild as the north wind, cold as the glacier, and cruel as a creature starving in the snow." —*Rochester Post-Express.*

"Imaginative power of a high order marks these strange stories." —*The Outlook.*

Illustrated. 2d edition.
Cloth, $1.50.

Mr. Webster's

ROGER DRAKE, Captain of Industry

"A tingling tale of American energy and resourcefulness resembling no other recent novel quite so nearly as it does "Calumet K," in which Mr. Webster had a share." —*The Churchman.*

Illustrated. 2d edition.
Cloth, $1.50.

THE MACMILLAN COMPANY, Publishers, 66 Fifth Ave., New York

The Publishers' Weekly.

JANUARY 3, 1903.

RATES OF ADVERTISING.

One page	$20 00
Half page	12 00
Quarter page	6 00
Eighth page	4 00
One-sixteenth page	2 00

Copyright Notices, Special Notices, and other undisplayed advertisements, 10 cents a line of nonpareil type.

The above prices do not include insertions in the "Annual Summary Number," the "Summer Number," the "Educational Number," or the "Christmas Bookshelf," for which higher rates are charged.

Special positions $5 a page extra. Applications for special pages will be honored in the order of their receipt.

Special rates for yearly or other contracts.

All matter for advertising pages should reach this office not later than Wednesday noon, to insure insertion in the same week's issue.

RATES OF SUBSCRIPTION.

One year, postage prepaid in the United States	$3 00
One year, postage prepaid to foreign countries	4 00

Single copies, 8 cents; postpaid, 10 cents. Special numbers: Educational Number, in leatherette, 50 cents; Christmas Number, 25 cents; the numbers containing the three, six and nine months' Cumulated Lists, 25 cents each. Extra copies of the Annual Summary Number, *to subscribers only*, 50 cents each.

PUBLICATION OFFICE, 298 BROADWAY, P. O. BOX 943, N.Y

INDEX TO ADVERTISERS.

	PAGE
American Code Company	16
Appleton (D) & Co	1
Baker & Taylor Co	19
Baker's Great Book Shop	16
Bangs & Co	17
Books for Sale	16
Books Wanted	11
Cazenove (C. D.) & Son	16
Cooper Engraving Company	18
Dodd, Mead & Co	20
Fowler & Wells Co	16
Groos (Julius)	18
Jenkins (Wm. R.)	18
Kay Printing House	18
Kellogg (Andrew H.)	18
Lippincott (J. B.) Company	17
Macmillan Company	2
Maggs Bros	16
Murphy (John J.)	18
Nijhoff (Martinus)	16
Old South Work (Directors of)	19
Pelton (E. R.)	18
Situations Wanted	16
Special Notices	16
Steiger (E.) & Co	18
Tapley (J. F.) Co	18
Wolff (H.)	19

NOTES IN SEASON.

DODD, MEAD & Co. will publish shortly a novel entitled "The Circle," by Catherine C. Thurston, with illustrations by Howard Chandler Christy.

J. B. LIPPINCOTT COMPANY have just ready Professor Angelo Heilprin's work, entitled "Mont Pelée and the Tragedy of Martinique," which presents the first complete account of the catastrophic events of the unfortunate island. The work is adequately illustrated from photographs and sketches made on the spot.

FLEMING H. REVELL COMPANY have just ready the "Life of Joseph Parker," by his life-long friend, the Rev. William Adamson, D.D. Although published shortly after his death, it has been written right up to the end, publication having been delayed several months in order to cover the death, as well, of this famous preacher. Dr. Adamson has also made his book informing on the religious history of England during the period he covers. It is fully illustrated.

D. APPLETON & Co. announce "For a Maiden Brave," by Chauncey C. Hotchkiss, a story of the Revolution, the scene of which is laid in Long Island and Connecticut; "The Work of Wall Street," a practical book for practical men, by Sereno S. Pratt, a new volume in *Appleton's Business Series;* also a new story by Maxwell Gray which will be entitled "Richard Rosny." They expect to bring out in February a "Life of Horace Greeley," by William A. Linn who prepared for Mr. Greeley the index to his "Recollections of a Busy Life." Messrs. Appleton & Co. will hereafter market their American books direct in England, through their London branch in charge of Mr. Sidney Appleton.

THE LOTHROP PUBLISHING COMPANY will bring out toward the end of this month a volume of essays of exceptional interest, entitled "Exits and Entrances," by Charles Warren Stoddard, whose "South Sea Idyls" is well and favorably known. Mr. Stoddard in this book gives personal reminiscences of interesting literary figures like Kingsley, George Eliot, Stevenson, Bret Harte and Mark Twain, writes prose poems of travel similar to Heine's "Reisebilder," or treats his experiences in the form of half-fiction and half-essay, an altogether delightful kind of literature in his hands. The book makes a series of essays and sketches full of charm, and is enriched by a frontispiece picture of Mr. Stoddard reproduced from a painting and here for the first time printed.

DOUBLEDAY, PAGE & Co. will publish early in February, possibly on the 12th, a volume on the "Principles of Home Decoration," by Candace Wheeler, who gives suggestions for the decorations of walls, ceilings, floors and floor coverings for the library, dining room, bed room, etc. They will bring out at the same time "The Woman That Toils," by Bessie and Marie Van Voorst, who describe the conditions under which American working girls work in a pickle factory in Pittsburg; in Perry, a mill town of New York; in clothing houses in Chicago; in the shoe factories at Lynn, and in the Southern cotton mills. The book has sixteen illustrations. They have in preparation a work on "The Moon," by Professor William H. Pickering, who was in charge of the party from Harvard University which made the valuable series of moon photographs in Jamaica. Prof. Pickering, beginning with the origin of the moon, goes on to tell about its rotation, atmosphere, and water of the original line of the lunar formations; about vegetation and snow on the moon and lunar canals, and gives the history of research, explaining scientific terms. He touches also on the superstitions and fancies in connection with the moon. The volume will have 100 illustrations from photographs and a lunar atlas.

WEEKLY RECORD OF NEW PUBLICATIONS.

☞ The prices of *net* books published under the rules of the American Publishers' Association are preceded in this list by a double asterisk **, and the word net follows the price. The prices of *fiction* (not net) published under the rules are preceded by a dagger †. The prices of *net* books not covered by the rules, whether published by members of the American Publishers' Association or not, are preceded by a single asterisk, and the word net follows the price. ☜

The abbreviations are usually self-explanatory. c. after the date indicates that the book is copyrighted; if the copyright date differs from the imprint date, the year of copyright is added. Books of foreign origin of which the edition (annotated, illustrated, etc.) is entered as copyright, are marked c. ed.; translations, c. tr.; n. p., in place of price, indicates that the publisher makes no price, either net or retail, and quotes prices to the trade only upon application.

A colon after initial designates the most usual given name, as: A: Augustus; B: Benjamin; C: Charles; D: David; E: Edward; F: Frederic; G: George; H: Henry; I: Isaac; J: John; L: Louis; N: Nicholas; P: Peter; R: Richard; S: Samuel; T: Thomas; W: William.

Sizes are designated as follows: F. (folio: over 30 centimeters high); Q. (4to: under 30 cm.); O. (8vo: 25 cm.); D (12mo: 20 cm.); S. (16mo: 17½ cm.); T. (24mo: 15 cm.); Tt. (32mo: 12½ cm.); Fc. 48mo: 10 cm.). Sq., obl., var., designate square, oblong, narrow books of these heights.

Bellairs, Edgar G. As it is in the Philippines. N. Y., Lewis, Scribner & Co., 1902. c. 4+263 p. il. D. cl., $1.50.

As the title indicates, this book is a picture of conditions that exist in the Philippines at the present moment. It contains chapters on the status of the civil and military government, estimates of members of the commission and a vivid account of the difficulties between the civil government and the local press. Author was correspondent of the Associated Press in the Philippines.

Bowne, Borden P. Theism; comprising the Deems lectures for 1902. N. Y., Amer. Book Co., [1902.] c. '87, '02. 11+323 p. O. cl., $1.75.

A revision and extension of Prof. Bowne's "Philosophy of theism."

Bramwell, Byrom, *M.D.* Anæmia and some of the diseases of the blood-forming organs and ductless glands. N. Y., W: Wood & Co., 1902. 450 p. 8°, cl., *$3 net.

Carter, Mary D., *and* Malloy, Catharine, *comps. and eds.* Cuentos Castellanos; sel. and ed., with notes and vocab., by Mary D. Carter and Catharine Malloy. Bost., Heath, 1902. c. 6+200 p. S. (Heath's modern language ser.) cl., *60 c. net.

Class and trade papers, omitting religious and agricultural papers and those printed in foreign languages, considered from the advertiser's standpoint; comp. by the editor of *Printers' Ink.* N. Y., G: P. Rowell & Co., [1902.] 48 p. Tt. pap., 10 c.

Corrigan, Michael Augustine, *D.D.* Memorial volume of Most Reverend Michael Augustine Corrigan, D.D. N. Y., Cathedral Library Assoc., 1902. c. 234 p. il. pors. 12°, cl., $3.

Cotter, Ja. H. Shakespeare's art; studies on the master builder of ideal characters. Cin., Rob. Clarke Co., 1903. c. 1902. 3-183 p. il. D. cl., **$1 net.

Studies of Hamlet, Macbeth, King Lear, Romeo and Juliet, The merchant of Venice, Othello, Richard the Third, As you like it, and Julius Cæsar.

Gardner, *Rev.* W: E: The history of Christianity from St. Paul to Bishop Brooks: a manual for general reading and for use in the Sunday schools. N. Y., T: Whittaker, [1902.] c. 209 p. D. cl., **50 c. net.

Goldthwaite, W: M. The United States of the world, arranged. Chic., International View Co., [1902.] c. 60 p. il. por. 8°, cl., 75 c.

Gulick, C: Burton. Life of the ancient Greeks; with special reference to Athens. N. Y., Appleton, 1902. [D.] c. 10+373 p. il. D. (Twentieth century text-books.) cl., **$1.40 net.

Aims to present the essential facts of daily life among the Greeks, particularly the Athenians, which experience has proved a boy or a girl may profitably learn while reading Greek authors or studying Greek history in preparation for college.

How the United States grew: Old South leaflets, 20th ser., 1902, nos. 126-133. Bost., Directors of the Old South Work, Old South Meeting House, 1902. 16+184 p. D. cl., $1.50; pap., 50 c.

The leaflets are as follows: Brissot's Account of Boston in 1788; The ordinance of 1784; The cession of Louisiana; Monroe's Messages on Florida; Captain Potter's Account of the fall of the Alamo; Porter's Account of the discovery of the Columbia River; Sumner's Report on the war with Mexico; and Seward's Address on Alaska. They illustrated the Old South lectures for young people in Boston in 1902, being one aspect of expansion under the title "How the United States grew."

Huntington, W: Reed, *D.D.* Theology's eminent domain, and other papers. N. Y., T: Whittaker, [1902.] c. 4-129 p. D. pap., 25 c.

Contents: Theology's eminent domain; Ecclesia mediatrix; Why nine divinity schools in Tokyo?; A cosmic view of the Atonement; The style and temper of the Book of Common Prayer; How the Episcopal church is organized; On the firing-line of Christendom.

Ingalls, Walter Renton. Production and properties of zinc. N. Y., Engineering and Mining Journal, 1902. 328 p. il. 8°, cl., $3.

Jackson, Birdsall. Pipe dreams and twilight tales. N. Y., F. M. Buckles & Co., 1902. c. 257 p. D. cl., $1.25.

Short stories and poems.

Jarrold, Ernest. The boy squatter: his goats, pet crow and other birds and beasts; il. by Ike Morgan. Chic., Jamieson-Higgins Co., [1902.] c. 2+281 p. 12°, cl., 60 c.

Kemp, Ellwood Wadsworth. History for graded and district schools. Bost., Ginn, 1903. [1902. c.] 14+537 p. D. cl., $1.

Presents a systematic course of history for children from the first grade through the eighth.

Lang, Andrew. Ballades in blue china. N. Y., Godfrey A. S. Wieners. [1902.] 9+96 p. T. (Lark classics.) cl., 50 c.; flex. leath., $1.

La Page, Gertrude. The children of the thornwreath; il. by Marion Holden. San Francisco, D. P. Elder & M. Shepard, 1902. c. 49 p. sq. 12°, cl., $1.50.

Leonard, W: Edwin. The healthy woman. N. Y., Contemporary Pub. Co., [1902.] c. 6+9-152 p. 16°, cl., $1.

Leslie, Edmund Norman. Skaneateles; history of its earliest settlement and reminis-

cences of later times; disconnected sketches of the earliest settlement of this town and village, not chronologically arranged, together with its gradual and progressive advancement in business prosperity and higher education; with notes of the individuality of prominent citizens. Skaneateles, N. Y., Walter F. Thurlow, 1902. c. 22+477 p. pl. por. 8°, cl., $2.50.

Lodge, G: Cabot. Poems, (1899-1902.) N. Y., Cameron, Blake & Co., [1902.] c. 4+152 p. O. bds., *$1 net.

McCook, H: Christopher. Tenants of an old farm: leaves from the note-book of a naturalist; with an introd. by Lord Avebury, (Sir J: Lubbock;) il. from nature. Rev. ed. Phil., G: W. Jacobs & Co., [1902.] c. '84, '02. 14+460 p. D. cl., **$1.20 net.

Macmillan, Hugh, *D.D.* The deeper teachings of plant life. N. Y., T: Whittaker, 1903. 8+386 p D. cl., **$1.20 net.

Not a botanical treatise, describing in technical language the scientific aspects of the various plants that come under review, but simply a collection of popular studies, showing the many points of beauty and interest about some of the commonest of our trees and wild flowers.

Medical Record visiting list for 1903. N. Y., W: Wood & Co., 1902. 12°, mor., for 60 patients a week, $1.50; for 30 patients a week, $1.25.

Merrill, Ja. A. Studies in zoology; an introd. to the study of animals for secondary schools and academies. N. Y., Amer. Book Co., [1902.] c. 232 p. D. cl., 75 c.

Meyer, Rudolph J. First lessons in the science of the saints. St. Louis, Mo., B. Herder, 1902. c. 320 p. D. cl., $1; $1.25.

Mielziner, M., *D.D.* Introduction to the Talmud; historical and literary introduction; legal hermeneutics of the Talmud; Talmudical terminology and methodology; Outlines of Talmudical ethics; Appendix; Key to the abbreviations used in the Talmud and its commentaries. 2d rev. ed. N. Y., Funk & Wagnalls Co., 1903. c. 12+297 p. O. cl., **$2 net.

A clear and concise explanation of the Talmud, describing what it is, who its authors were, and epitomizing its ethical conceptions, etc. The first edition of the work was published eight years ago. Dr. Mielziner is Professor of Talmud in the Hebrew Union College of Cincinnati.

Milne, W: J. Advanced algebra for colleges and schools. N. Y., Amer. Book Co., [1902.] c. '01, '02. 608 p. D. hf. mor., $1.50.

Modern (The) pulpit: sermons delivered by ministers of various denominations in 1902. Brooklyn, Office of the Brooklyn *Daily Eagle*, 1902. c. 88 p. por. Q. (Eagle lib., v. 17, no. 14, serial no. 73.) pap., 10 c.

Norris, Frank. The pit: a story of Chicago. N. Y., Doubleday, Page & Co., 1903, [1902.] c. 6+421 p. por. D. (Epic of the wheat ser.) bds., †$1.50.

The trilogy of "The epic of the wheat" includes "The octopus," already published; "The pit," just out; and "The wolf," yet to come. These novels, while forming a series, are only connected in their relation to (1) the production, (2) the distribution, (3) the consumption of American wheat. The series when complete will form the story of a crop of wheat from the time of its sowing as seed in California to the time of its consumption as bread in a village of western Europe. "The pit" is the fictitious narrative of a "deal" in the Chicago wheat pit.

Parsons, Frank. The city for the people. Phil., [Equity Series,] C. F. Taylor, 1902. 704 p. 12°, (Equity ser.) cl., $1; pap., 25 c.

Pitman, Leila Webster. Stories of old France. N. Y., Amer. Book Co., [1902.] c. 312 p. il. D. cl., 60 c.

Eight historical stories of France, from the time of Charles VII. to that of Louis XVI.

Pyle, Katharine. Stories of humble friends; il. by the author. N. Y., Amer. Book Co., [1902.] c. 197 p. D. (Eclectic school readings.) cl., 50 c.

The subjects of these twelve simple stories are a caterpillar, a little brown hen, a dog, a cat, two little crabs, a pet lamb, etc.

Randolph, Alfred Magill, (*Bp.*) Reason, faith and authority in Christianity: being the Paddock lectures for 1901-2. N. Y., T: Whittaker, 1902. c. 272 p. D. cl., **$1.20 net.

These lectures on the relations between Reason, Faith, and Authority, were delivered before the students and professors in the chapel of the General Theological Seminary in New York in December, 1901, and February, 1902.

Rogers, Julia Ellen. Among green trees: a guide to pleasant and profitable acquaintance with familiar trees. Chic., A. W. Mumford & Co., 1902. c. 11+22+202 p. il. pl. O. cl., $3.

Rossetti, Dante Gabriel. The house of life: a sonnet-sequence; with an introd. by Howard V. Sutherland. N. Y., Godfrey A. S. Wieners, [1902.] c. 23+106 p. T. (Lark classics.) cl., 50 c.; flex. leath., $1.

Rowley's (H: H.) 1903 year book: success on the farm. Erie, Pa., H: H. Rowley, [1902.] c. 63 p. il. Q. pap., $1.

Information for the farmer, with calendars giving time for planting, etc.

Schopenhauer, Arthur. The wisdom of Schopenhauer; from selections of T. Bailey Saunders; with an introd. by Howard V. Sutherland. N. Y., Godfrey A. S. Wieners, 1902. 19+127 p. S. (Lark wisdom ser.) cl., 50 c.; flex. leath., $1.

Sinks, *Rev.* Perry Wayland. About money; talks to children. N. Y. and Chic., Revell, 1902. S. cl., **40 c. net.

Steadman, T: L., *M.D.* Supplement to the "Twentieth century practice." N. Y., W: Wood & Co., 1902. 856 p. 8°, cl., $5; leath., $6; hf. mor., $7.50.

Steeb, G: Velten. Agents' and inspectors' pocket-book of fire protection. N. Y., Spectator Co., 1902. c. 218 p. 12°, rus. leath., $2.50.

Thomas à Kempis. The wisdom of à Kempis; with an introd. by Howard V. Sutherland. N. Y., Godfrey A. S. Wieners, 1902. c. 27+107 p. S. (Lark wisdom ser.) cl., 50 c.; flex. leath., $1.

Upson, Arthur. Westwind songs. Minneapolis, Minn., E. D. Brooks, 1902. c. 8+9-99 p. 16°, cl., 75 c.

Whittaker's churchman's almanac: The Protestant Episcopal almanac and parochial list for 1903. 49th year. N. Y., T: Whittaker, [1903.] 468 p. D. pap., 25 c.

ORDER LIST.

AMERICAN BOOK CO., 100 Washington Sq., E., New York.

Bowne, Theism..... $1.75
Merrill, Studies in zoology..... 75
Milne, Advanced algebra..... 1.50
Pitman, Stories of old France..... 60
Pyle, Stories of humble friends..... 50

D. APPLETON & CO., 436 Fifth Ave., New York.

Gulick, Life of the ancient Greeks.net, **1.40

OFFICE OF THE BROOKLYN DAILY EAGLE, Eagle Bldg., Brooklyn.

Modern pulpit sermons..... 10

E. D. BROOKS, 605 1st Ave., Minneapolis, Minn.

Upson, Westwind songs..... 75

F. M. BUCKLES & CO., 11 E. 16th St., New York.

Jackson, Pipe dreams..... 1.25

CAMERON, BLAKE & CO., 70 Fifth Ave., New York.

Lodge, Poems, 1899-1902.....net, *1.00

CATHEDRAL LIBRARY ASSOCIATION, 534-536 Amsterdam Ave., New York.

Corrigan, Memorial volume..... 3.00

ROBERT CLARKE & CO., 31-35 E. 4th St., Cincinnati.

Cotter, Shakespeare's art.....net, **1.00

CONTEMPORARY PUBLISHING CO., 5 Beekman St., New York.

Leonard, The healthy woman..... 1.00

DOUBLEDAY, PAGE & CO., 34 Union Sq., New York.

Norris, The pit..... †1.50

D. P. ELDER & M. SHEPARD, 238 Post St., San Francisco, Cal.

La Page, The children of the thorn-wreath..... 1.50

ENGINEERING AND MINING JOURNAL, 261 Broadway, New York.

Ingalls, Production and properties of zinc..... 3.00

EQUITY SERIES. [C. F. Taylor,] 1520 Chestnut St., Philadelphia.

Parsons, The city for the people..25 c.; 1.00

FUNK & WAGNALLS CO., 30 Lafayette Pl., New York.

Mielziner, Introduction to the Talmud, 2d rev. ed.....net, **2.00

GINN & CO., 29 Beacon St., Boston.

Kemp, Hist. for graded and district schools..... 1.00

D. C. HEATH & CO., 120 Boylston St., Boston.

Carter *and* Malloy, Cuentos Castellanos. net, *60

B. HERDER, 17 S. Broadway, St. Louis, Mo.

Meyer, First lessons in the science of the saints.....$1; 1.25

INTERNATIONAL VIEW CO., Chicago.

Goldthwaite, United States of the world, arranged..... 75

GEORGE W. JACOBS, 103 S. 15th St., Philadelphia.

McCook, Tenants of an old farm, rev. ed.....net, **$1.20

JAMIESON-HIGGINS CO., 324 Dearborn St., Chicago.

Jarrold, The boy squatter..... 60

LEWIS, SCRIBNER & CO., 125 E. 23d St., New York.

Bellairs, As it is in the Philippines..... 1.50

A. W. MUMFORD & CO., 203 Michigan Ave., Chicago.

Rogers, Among green trees..... 3.00

DIRECTORS OF THE OLD SOUTH WORK, Old South Meeting House, Boston.

How the United States grew....50 c.; 1.00

FLEMING H. REVELL CO., 156 Fifth Ave., New York.

Sinks, About money.....net, **40

F. P. ROWELL & CO., New York.

Class and trade papers..... 10

H. H. ROWLEY, 1527 Peach St., Erie, Pa.

Rowley's 1903 year book..... 1.00

THE SPECTATOR, 95 William St., New York.

Steeb, Agents' and inspectors' pocket-book of fire protection..... 2.50

WALTER F. THURLOW, Skaneateles, N. Y.

Leslie, Skaneateles..... 2.50

THOMAS WHITTAKER, 3 Bible House, New York.

Gardner, History of Christianity from St. Paul to Bishop Brooks.....net, **50
Huntington, Theology's eminent domain..... 1.00
Macmillan, Deeper teachings of plant life.....net, **1.20
Randolph, Reason, faith and authority in Christianity.....net, **1.20
Whittaker's churchman's almanac, 1903, 49th year..... 25

GODFREY A. S. WIENERS, 662 6th Ave., New York.

Lang, Ballades in blue china.....50 c.; 1.00
Rossetti, House of life.....50 c.; 1.00
Schopenhauer, The wisdom of Schopenhauer.....50 c.; 1.00
Thomas à Kempis, The wisdom of à Kempis.....50 c.; 1.00

WILLIAM WOOD & CO., 51 Fifth Ave., New York.

Bramwell, Anæmia.....net, *3.00
Medical Record visiting list, 1903.$1.25; 1.50
Steadman, Supplement to the "Twentieth century practice".....$5; $6; 7.50

CORRECTION IN PRICE AND OTHER DATA.

*CUBBERLEY, Ellwood P. Syllabus of lectures on the history of education; with selected bibliographies. N. Y., Macmillan, 1902. 12°, cl., *price changed to* $2.50 net.

The Publishers' Weekly.

FOUNDED BY F. LEYPOLDT.

JANUARY 3, 1903.

The editor does not hold himself responsible for the views expressed in contributed articles or communications

Books for the "Weekly Record," as well as all information intended for that department, should reach this office by Tuesday morning of each week

Publishers are requested to furnish title-page proofs and advance information of books forthcoming, both for entry in the lists and for descriptive mention. An early copy of each book published should be forwarded, as it is of the utmost importance that the entries of books be made as promptly and as perfectly as possible. In many cases booksellers depend on the PUBLISHERS' WEEKLY solely for their information. The Record of New Publications of the PUBLISHERS' WEEKLY is the material of the "American Catalogue" and so forms the basis of trade bibliography in the United States.

"I hold every man a debtor to his profession, from the which, as men do of course seek to receive countenance and profit, so ought they of duty to endeavor themselves by way of amends to be a help and an ornament thereunto."—LORD BACON.

AT THE TURN OF THE YEAR.

THE survey of the year that has just come to a close, in so far as the book-trade is concerned, is on the whole an assuring one, While trade in the early part of the year was backward, the business during the summer and fall, owing not a little to the unusually favorable weather that prevailed in many parts of the country, especially in the East, was phenomenally good; and though the disturbances in the coal region affected trade in the manufacturing districts for a short period early in the fall, the holiday trade, so far as our reports from different sections of the country show, has been the best in the history of bookselling. Indeed, at times the capacity of the larger retail stores in New York City was strained to the utmost, and the equipment, though in many cases doubled and trebled, was often swamped, and incapable of waiting upon the crowds of customers that poured into the stores every afternoon.

The publishing trade was also often in sore straits to keep up with the demands made upon it by the retail section. Notwithstanding the vast strides made in the last two decades in improving the mechanical aids in the art of making books, the publishing trade during the rush was hampered because during the last six months every printing house and book bindery, in the West as well as in the East, was overwhelmed with work. Then, too, the universal introduction of machinery has more and more reduced the ranks of handworkers, so that the comparatively few remaining ones were utterly unable to handle the amount of work still done by the aid of human hands instead of by labor-saving machinery.

In general, the methods of doing business have turned into more sane and conservative channels than for many years. The upholding of prices through the American Publishers' Association has been of direct benefit to the retail trade, which, in time, will no doubt compensate the members of that association for any sacrifice they may have been called upon thus far to make in the interest of reform. Some of the benefits of the reform are already noticeable in the growing tendency of the retail trade to encourage the handling of books of intrinsic merit, rather than in the hustling of the lighter books of the hour. We admit that thus far this tendency is sporadic rather than epidemic; but it is a straw showing which way the wind is bound to blow under the continued rule of reform. The co-operation of the retail trade in maintaining and making effective the work of reform is as unanimous and as encouraging as it was at the start, and promises to continue unabated.

On the whole the united book trade may look into the future with greater hope than for many years past. Our country is at peace with the nations of the world; our position as a world power is no longer in question; our commerce is steadily spreading and our natural resources are practically unbounded. With all these factors in our favor our industries are bound to prosper; and in the development of the gentler arts, and in the growth of education, the book-trade is bound to have an ample share and a corresponding reward.

THE retirement of Mr. George S. Emory from the management of the American Publishers' Association, to take charge of the wholesale department of D. Appleton & Co., deprives the Association of the services of a most capable executive. Considering the newness of the situation, the many difficulties to be overcome, and the diverse interests to be considered and conciliated, Mr. Emory's position was a most difficult and trying one; but he seemed equal to every emergency, and with untiring zeal and devotion performed his duties promptly and acceptably. Indeed, the reform movement owes much of its success to his enterprise and watchfulness, and he carries with him to his new office the

hearty congratulations and good wishes of the whole trade. Mr. Emory, we understand, will for the present give such attention as may be needed to the management of the office of the American Publishers' Association, and advise with his successor, who, at the present writing, has not yet been named, until he is thoroughly conversant with the details of his duties and responsibilities.

THE ADVERTISING OF BOOKS.

To the Editor of The Publishers' Weekly.

DEAR SIR: A book came into my office the other day which, at first sight of it, made me straighten up, and made my eyes sparkle with pleasant expectation. The title of the book is "Successful Advertising, How to Accomplish It." The handsome author, whose features beam assertively from the frontispiece, is J. Angus MacDonald. Sundry sheets of printed matter, slipped under the front cover, introduced the book and the author after this fashion:

"Advertising is so seriously studied by every progressive person to-day that we know you will take more than passing interest in this beautiful four hundred page volume," etc.

"Who is better qualified to write a book on the important subject of advertising than J. ANGUS MACDONALD? He has directed millions of dollars into advertising channels for some of the best known and most successful advertisers of the day," etc.

Undeniably, the title of Mr. MacDonald's book presents one of the greatest problems of the business world to-day, one that is, and must be, seriously studied in all its aspects.

"Here at last," I thought, "is something which will be a real help to the perplexed and careworn advertising man who wants to solve the puzzle of how to get at the elusive public in convincing, profitable, ever new ways. Perhaps this author, who writes from "over ten years' busy experience in advertising with some of America's greatest business successes" has let some new light in upon the mysteries of successful advertising, and has revealed some of the philosophical and psychological secrets of the art-science.

Probably nothing is more difficult to advertise successfully or requires more skill, and knowledge of public taste, than books. Inasmuch as my own work is advertising books, I looked at once for the section of Mr. MacDonald's work devoted to that branch of the subject. The author evidently appreciated its great importance because he has devoted two whole pages of the four hundred to "Advertising Books."

Although I was prepared to find something new and suggestive, something to stimulate thought, and encourage endeavor, I was hardly prepared for such startling propositions as these two pages contain. The following extracts give the sum, and practically the substance, of J. Angus MacDonald's views on "Successful Advertising (of Books), How to Accomplish It."

"Once upon a time the advertising man of a moderate-sized retail store thus gave the three essentials that the man who would advertise books should possess:

"1. A knowledge of books . . .

"2. A general understanding of the rudiments of proper advertising . . .

"3. An original way of expressing himself."

The first item is amplified with six lines of explanation, the second with five lines, and the third is reinforced by the author's own statement that "Clever and apt references to books do more to sell them than anything else."

After this introduction, Mr. MacDonald presents the following remarkable "Exposition of Twentieth Century Publicity" as it concerns the authors and publishers of books:

"The author can assist the publisher in the sale of the book by preparing a lot of ads and reading notices—assuming that the publisher is going to advertise the book and that either he or the book possesses enough influence to secure reading notices.

"The publisher can advertise the book by inserting a reasonable amount of display advertising in suitable mediums. If the book is a popular book, have this advertising placed in popular mediums—if the book is educational, have the advertising placed in educational mediums—if the book is technical, have the advertising placed in technical publications, and so on. The point is to plant the advertising where it will do the most good. The number of reading notices depend to a great degree upon the amount of advertising put forth. Of course, we all know that a good book will command attention from the press, although it received no display advertising.

"The advertising of almost every book nowadays is considered by the publisher."

Mr. MacDonald does not offer any proof or argument in support of his theories, but possibly some progressive publisher may be found bold enough to put the ideas to the test. Then the rest of the publishing fraternity will watch with breathless interest to see whether such procedure will bring success. If it does, perhaps Mr. MacDonald may think still deeper, and from the profundities of his subject may bring forth equally precious ideas. Just now, however, we must be content with the plan quoted above. The scores of publishers and book advertising men who are asked to buy this four-hundred-page volume as a right-hand, practical help in their work surely must feel that they have their two dollars' worth after reading this ample discussion of a vast subject. Men in other lines of business will find their specialties treated in a similarly exhaustive and suggestive manner. It is doubtful if they could get any greater or more genuine assistance in the direction of successful advertising and how to accomplish it even from an illuminated booklet of A, B, C's.

T. H. EWING.

NEW YORK, Dec. 27, 1902.

BOOKTRADE ASSOCIATIONS.

THE BROTHERHOOD OF COMMERCIAL TRAVELLERS.

THE eighteenth annual dinner of the B. C. T. was given on the evening of December 29, at the Kensington Hotel, Fifth Avenue and Fifteenth Street, New York. Though the weather was wretched forty-five enthusiasts put in an appearance in the gayly decorated dining room in the rear of the café. The Committee of Arrangements, composed of W. J. Kelly, C. E. Graham and Charles Walton, under the chairmanship of A. D. MacMullen, made ample provision for the comfort and en-

tertainment of their guests, in which they were ably assisted by the Reception Committee, made up of John Bacon, John Epping and Herman Schultz, under the chairmanship of Arthur T. Leon.

After the excellent dinner of eight courses had been disposed of, announcement was made that Mumm & Co., for the eighteenth year, had sent, with their compliments, a consignment of their champagne to the Brotherhood, and that the E. H. Gato Company had again made a generous donation of cigars. The announcement was heartily applauded.

F. T. J. Nunan, chairman of the Souvenir Committee, next claimed the attention of the Brotherhood, and in a felicitous speech presented to the outgoing president, Clarence A. Caldwell, the badge of his office, an ivory gavel, suspended from a green and red watered silk ribbon, the colors being those of the "Queen's Own" of Canada, of which Mr. Caldwell, a Canadian by birth, was an officer. Mr. Caldwell responded briefly and was lustily hailed as a "jolly good fellow," which, as every one knows, he is.

Among the speakers were James L. Ford, author of "The Literary Shop," etc., and a well-known journalist; Henry A. Collins and George McLeod, representing the Canadian trade, and John H. Black. A. Growoll reviewed the history of the Brotherhood from its beginning in December, 1885, until the present time, which was suitably complemented by remarks by W. J. Kelly, the senior president of the Brotherhood present on this occasion. The speaking was interspersed with music, and song and story by Messrs. Graham and Lester.

As the dinner had been begun by observing the time-honored custom of singing "Auld Lang Syne" so it was closed by singing "Vive la Compagnie," led by Brother W. J. Kelly.

The officers of the Brotherhood for the ensuing year are John Bacon of McLoughlin Brothers, president; Charles Walton of Charles Scribner's Sons, vice-president; John Hovendon, secretary, and John H. Black, treasurer.

CHICAGO STATIONERS' ASSOCIATION.

THE annual meeting of the Chicago Stationers' Association will be held January 8 in the parlors of the Grand Pacific Hotel. The Executive Committee will appoint the Arbitration Membership, and Entertainment Committees at this meeting. As the time of holding the meeting has been changed to take place quarterly instead of monthly, it will be from three to six months after the application is received before any one applying will become a member; it is therefore proposed to amend the by-law applying to membership. The dinner of the association will be given on January 14. The management expects to lay covers for over a hundred members and guests.

BUSINESS NOTES.

CHICAGO, ILL.—Jamieson-Higgins Co., publishers, have filed a petition in bankruptcy.

CHICAGO, ILL.—The Northwestern Bible House has filed an application for a receiver.

OBITUARY NOTES.

SILAS FARMER, a publisher of maps and author of a "History of Detroit and Michigan," and "Champions of Christianity," died suddenly at Detroit December 28. He was born at Detroit, June 6, 1839, and succeeded his father as a map maker.

PROFESSOR RICHARD FREIHERR VON KRAFFT-EBING, of the University of Vienna, the celebrated nerve specialist, died December 30 at Graz-Styria. He was born at Mannheim, August 14, 1840. He wrote a number of books on hypnotism, sexual perversion and nervous disorders, the best known of which is his "Psychopathia Sexualis."

MRS. JESSIE BENTON FRÉMONT, the widow of General John C. Frémont, died at Los Angeles, Cal., December 27. Mrs. Frémont was born in 1824, and was the daughter of Senator Thomas H. Benton of Missouri. She was the author of "The Story of the Guard," "A Year of American Travel," "Far West Sketches," "Souvenirs of My Time," "Sketch of Senator Benton," and "Will and the Way Stories." She also completed her husband's memoirs.

THE REV. DR. JAMES MADISON STIFLER, professor of New Testament Exegesis at Crozer Theological Seminary, died in Boston December 15. Dr. Stifler was born in Hollidaysburg, Pa., December 8, 1839. After filling several pulpits he was professor of Biblical Interpretation in Shurtleff College, 1871-75, and in 1882 became professor of New Testament Exegesis at Crozer Seminary. In 1890 he published "The Life of Christ," in 1892 "An Introduction to the Book of Acts," and in 1897 a "Commentary on the Epistle to the Romans."

MISS CARLA WENCKEBACH, Professor of German in Wellesley College, died December 29. Professor Wenckebach was born at Hildesheim, Germany, February 14, 1853. For several years she taught in England, Belgium, Russia, and New York, and in 1883 accepted a position at Wellesley. She was the author of several educational books on the German language, some of them conjointly with her sister, Helen W. Wenckebach, who died some years ago. Together they also edited a number of German literary works, including a collection of the best German songs. Among her works were editions of Meissner's "Aus Meiner Welt," "Die Meisterwerke des Mittelalters," Scheffel's "Trompeter von Säkkingen," Schiller's "Marie Stuart," and Dahn's "Ein Kampf um Rom."

LEWIS NUSBAUM founder of the Nusbaum Book and Art Co., died in Norfolk, Va., December 27. Mr. Nusbaum was born in Heffdorf, Germany, in 1830. He came to this country in 1847, remaining in New York City till 1850, when he went to Norfolk, Va., where he built up a large stationery, news, and book business. Ill health obliged him, a year ago, to retire from active business, which is continued by his sons. Mr. Nusbaum was prominent in religious work and at the time of his death was vice-president of the Beth-El Synagogue of Norfolk, and was a member of the Independent Order of B'nai B'rth. He

leaves five children, four sons and one daughter — Benjamin Nusbaum, of Hutchinson, Kansas; Max Nusbaum, of Baltimore; Sydney L. Nusbaum, Moses G. Nusbaum and Miss Belle Nusbaum, of Norfolk.

ROBERT F. CUMMINGS, who for thirty-five years was business manager and agent of the American Tract Society, at its New England branch store, now at 54 Bromfield Street, died suddenly at his home in Newton, December 19. Mr. Cummings was born in Boston, July 4, 1840. His father, the late Robert Cummings, was a provision dealer at the North End, when many of the first families lived in that part of the city. His uncle built the iron fence around Boston Common. He was educated in the public schools of Boston, and began his business career in the store of D. Lothrop & Co. After a few years he entered the employment of the Boston Tract Society. He was transferred to the American Tract Society in 1871, in whose service he remained up to the day and hour of his death. After some years' experience in the society's business in Cincinnati and in New York City, he returned to Boston to take charge of the society's store and business there.

MRS. MARY HARTWELL CATHERWOOD, author of "Lazarre," etc., died at her home, 4852 Washington Avenue, Chicago, December 26. Mrs. Catherwood was born at Lauray, Licking County, Ohio, December 16, 1847. Her parents died when she was ten years old, and she was placed in the Granville (O.) Female College, from which she was graduated in 1868. She removed to Danville, Ill., where she obtained a position as a school teacher. While in Danville she became interested in French history out of the study of which grew many of her novels. In 1887 she was married to James Steel Catherwood, who, with a daughter, survives her. She wrote the following: "Craque-o'-Doom," "Old Caravan Days," "The Secret of Roseladies," "The Romance of Dollard," "The Bells of Ste. Anne," "The Story of Tonty," "The Lady of Fort St. John," "Old Kaskaskia," "The White Islander," "The Chase of St. Castin, and Other Tales," "The Spirit of an Illinois Town and the Little Renault," "The Days of Jeanne d'Arc," "Bony and Ban," "Mackinac and Lake Stories," "Spanish Peggy," and "Lazarre."

BIBLIOGRAPHIC NOTES.

J. WHITAKER & SONS, London, have issued for the thirty-fifth year "Whitaker's Almanac," compiled by Joseph Whitaker, an indispensable work of reference not only to Englishmen but to every one who wishes to keep posted up on the events of the times. The work, besides giving information on astronomical and other phenomena, gives authentic information respecting the government, finances, population, commerce and general statistics of the British empire throughout the world, and some notice of other countries. The same firm has also just ready "Whitaker's Peerage for the Year 1903," which gives in compact form information relating to titled persons in England, that for ready reference will answer the purpose quite as well as the more bulky volumes of Burke, Debrett and Nicolas.

THE AMERICAN LIBRARY ASSOCIATION has issued, through Houghton, Mifflin & Co., a useful "Guide to the Study and Use of Reference Books," by Alice Bertha Kroeger, librarian of the Drexel Institute of Philadelphia. This manual is especially intended for the use of librarians and library students, but will be of service in schools and literature courses. It covers the general field of reference literature with fair comprehensiveness, the titles listed being accompanied by descriptive notes, and each main division prefaced by a bibliographic and descriptive introduction, noting articles upon the subject and giving valuable hints on the use of the books. A "Suggestive List of 100 Reference Books" is a useful appendix, and there is a careful and very full index. In style and arrangement the volume follows the example of the previous "A. L. A. Annotated Lists," such as the "Bibliography of Fine Art" and the "Guide to the Literature of American History." (8+104 p. 8°, cl., net, $1.25.)

CATALOGUES OF NEW AND SECOND-HAND BOOKS.—*Joseph Baer & Co.*, 6 Hochstr., Frankfurt-a-M., Physics. (No. 468, 988, titles;) Electricity. (No. 469, 500 titles;) Chemistry. (No. 470, 622 titles.)—*Edmund D. Brooks*, 605 First Ave., S., Minneapolis, Minn., Miscellaneous. (December, 1902, 202 titles.)—*Ellis & Elvey*, 29 New Bond St., London, Rare books and manuscripts. (No. 99, 461 titles.)—*P. F. Madigan*, 2712 Marion Ave., New York, Autograph letters, first editions and fine bindings. (212 titles.)—*Maggs Bros.*, 109 Strand, London, Engravings. (No. 192, 739 titles.)—*J. Eckard Mueller*, 11 Barfüsserstr., Halle-a.-S., German literature. (No. 95, 1040 titles.)—*Max Perl*, 89 Leipzigerstr., Berlin, Art. (No. 36, 443 titles.)

LITERARY AND TRADE NOTES.

THE J. K. GILL COMPANY, Portland, Ore., have published a volume of poems entitled "The Sorrows of Cupid," by Dr. Ella K. Dearborn, with illustrations by Eva Ford Cline.

THE "Cornhill Booklet" for the Winter of 1902, published by Alfred Bartlett, is composed of a paper on "Printers' Marks," by Mr. George Burwell Utley, with twenty-four examples.

BRENTANO'S have just brought out an attractive edition of Théophile Gautier's "Journeys in Italy," translated by Daniel B. Vermilye, with twenty-seven full-page photogravure illustrations.

THE most successful book of the year in England according to a prominent London authority, has been Merriman's story "The Vultures." Next in popularity came A. E. W. Mason's story "The Four Feathers."

LONGMANS, GREEN & CO. will shortly publish a book of "Family Prayers" prepared by the Rev. Dr. Samuel Hart, head of the Berkeley Divinity School at Middletown, Conn., and Secretary of the Episcopal House of Bishops.

PROFESSOR THOROLD ROGERS'S "History of Agriculture and Prices in England from 1259 till 1793," the seventh and final volume of which, edited by his son, has just been brought out, has taken thirty-six years to complete. Two volumes came out in 1866, two in 1882, and two more in 1887.

DOUBLEDAY, PAGE & Co. have just ready a special presentation edition of "The Pit, a story of Chicago," by the late Frank Norris, which forms the second volume of "The Epic of the Wheat" series. The volume has as a frontispiece portrait of the author. The trade edition will be ready for delivery January 15.

CAMERON, BLAKE & Co., 70 Fifth Avenue, New York, have just issued a volume of "Poems," grave and gay, by George Cabot Lodge, son of Senator Lodge of Massachusetts. They announce a new and enlarged edition of "The Choate Story Book"; also, "The Monroe Doctrine, a political and diplomatic treatise," a timely booklet on an international question; "The Rules of Whist in Rhyme," and a phototint of the "Richard Carvel" house at Annapolis.

GEORGE S. EMORY who since its organization has been the manager of the American Publishers' Association has resigned that position to take charge of the wholesale department of D. Appleton & Co. Mr. Emory was brought up in Harper & Brothers' establishment beginning in the printing office and working his way up through the educational department to the cashier's office, until he reached the sales department from which he resigned to take the position he so acceptably filled for the American Publishers' Association.

FUNK & WAGNALLS COMPANY have just ready the third volume of their "Jewish Encyclopedia" covering the subject from Beucemero to Chazamuth. We can add no further word of commendation to those already given. The work not only breaks new ground but does it completely and in the most satisfactory manner. In producing this third volume the editor, Dr. Isidor Singer, has had the assistance of 165 collaborators who contributed 1,236 articles. The volume will no doubt remain one of the most important of the entire set on account of the excellent series of general articles on the Bible, covering fully 60 pages.

AUCTION SALES.

BANGS & Co. propose to hold a clearance sale of remainders of books and electrotype plates beginning on the 27th inst. Invoices, will full descriptions for the printer, must reach Bangs & Co. by January 10 at the latest.

JANUARY 5-7, 3 P.M.—Miscellaneous, including Confederate publications and works on the War of the Rebellion. (925 lots.)—*Bangs.*

JANUARY 12-16, 7:30 P.M.—The second part of the library of the late Hon. John R. Reid of Babylon, L. I. (Lots 1511 to 3005.)—*Anderson.*

TERMS OF ADVERTISING.

Under the heading "Books Wanted" ***book-trade subscribers are given the privilege of a free advertisement for books out of print, of five nonpareil lines exclusive of address, in any issue except special numbers, to an extent not exceeding 100 lines a year. If more than five lines are sent, the excess is at 10 cents a line, and amount should be inclosed.*** *Bids for current books and such as may be easily had from the publishers, and repeated matter, as well as all advertisements from non-subscribers, must be paid for at the rate of 10 cents a line.*

Under the heading "Books for Sale," the charge to subscribers and non-subscribers is 10 cents a nonpareil line for each insertion. No deduction for repeated matter.

All other small, undisplayed, advertisements will be charged at the uniform rate of 10 cents a nonpareil line. Eight words may be reckoned to the line.

Parties with whom we have no accounts must pay in advance, otherwise no notice will be taken of their communications.

BOOKS WANTED.

☞ In answering, please state edition, condition, and price, including postage or express charges.

Houses that are willing to deal exclusively on a cash-on-delivery basis will find it to their advantage to put after their firm-name the word [Cash].

☞ Write your wants plainly and on one side of the sheet only. Illegibly-written "wants" will be considered as not having been received. The "Publishers' Weekly" does not hold itself responsible for errors.

It should be understood that the appearance of advertisements in this column, or elsewhere in the "Publishers' Weekly" does not furnish a guarantee of credit. While it is endeavored to safeguard these columns by withdrawing the privilege of their use from advertisers who are not "good pay," booksellers should take the usual precaution, as to advertisers not known to them, that they would take in making sales to any unknown parties.

Chas. Dexter Allen, 78 Vernon St., Hartford, Conn.
[*Cash.*]

Madame Tellier's Girls and other translations of Maupassant.

Amer. Bapt. Pub. Soc., 177 Wabash Ave., Chicago.

Ray-Lucas Debate.

Amer. Bapt. Pub. Soc., 132 E. 23d St., N. Y.

Sophocles, Dictionary of Ecclesiastical Greek.
Moulton and Geden's Greek Concordance.
True Stories of Days of Washington. Blakeman & Mason, 1864.
History of Schoharie County, or, Border Wars of New York. Albany, Munsell & Tanner, 1845.
Legends of American Revolution 1776, or, Washington and His Generals. Pub. by Peterson, Phila.
Story of an Old Farm. Pub. in the *Unionist Gazette,* Summerville, N. J.

Americus Law Book Co., Americus, Ga.

Lawyers' Reports Annotated, v. 37 to 50.

Antiquarian Book Concern, Omaha, Neb.

Spencerian Compendium Penmanship. 1857.
Young, Night Thoughts, Blake's illustrations. 1797.
Allen, Life of Phillips Brooks.
Evolution and Religion, Frieder.

Theodore Arnold, 512 Mulberry St., Baltimore, Md.

Fuller, Mystery of Formation.

A. Asher & Co., Berlin, W., Unter den Linden 13.

Complete sets of scientific and learned American periodicals. Offers solicited. Second-hand booksellers are requested to send regularly their catalogues.

Wm. M. Bains, 1019 Market St., Phila., Pa.

History of the Old De La Montagues of New York.
2 copies Kingsley, Alexandria and Her Schools.
2 copies Drane, Christian Schools and Scholars.
2 copies Mullinger, Schools Charles the Great.
2 copies Townsend, Great Schoolmen of the Middle Ages.
Forum, v. 1, no. 3, May, 1886; no. 6, Aug., 1886.

BOOKS WANTED.—Continued.

Wm. M. Bains.—*Continued.*

Cumming, At Home in Fiji. Armstrong, $1.25.
Cumming, Lady's Cruise in French Man-of-War.
Cumming, Fire Fountains.
Tuckermann, Lafayette, 2 v. Dodd, Mead.
Tuckermann, Diary of Philip Hone, 2 v. Dodd, M.
Adventures Christine McNabb.

The Baker & Taylor Co., 33 E. 17th St., N. Y.

Knighting of the Twins, by Clyde Fitch.
Time Machine, by Wells. Holt, 75 c.
Mediæval Tales, Univ. Lib. Routledge.
Little Miss Morning Glory, by Alcott.

Wm. Ballantyne & Sons, 428 7th St., Washington, D. C.

Wright, Appeal for the Middlesex Fells, 1893.
Dorr, Flower of England's Face.

C. H. Barr, Agt., Lancaster, Pa.

Molly Maguires of Pa., by E. W. Lacy. 1882.

Bartlett's Book Store, 33 E. 22d St., N. Y.

American Book Prices Current, 1901.
Sybel, Founding of the German Empire, v. 6, 7, 8vo, cl. Crowell & Co., N. Y.
American Book Prices Current for 1901 was stolen from Bartlett's Book Store, 33 E. 22d St., City, on Dec. 26 or 27. Will any one that has this book offered them please report it.

N. J. Bartlett & Co., 28 Cornhill, Boston, Mass.

Ellis, Puritan Age and Rule in Colony of Mass. Bay.
Palmer, G. H., New Education. About 1887.
Bradley, Ethical Studies. 1876.

The Boston Book Co., 83 Francis St., Boston, Mass

Poor's Manual, 1896. $1.50.
Out-West; Land of Sunshine; Technology Review; Amer. Geog. Soc. Bulletin; South Atlantic Quarterly; Everybody's Mag., before no. 11; Poor's Manual of Railroads. Send list and cheapest price to clear.

The Bowen-Merrill Co., Indianapolis, Ind.

Schoolcraft, Indian Tribes.

Brentano's, Union Sq., N. Y.

Vernon Lee, Renaissance.
Virginia Cousins, by Brown Goode.
De Bow's Review, pub. Jan. 1, 1853.
Wetmore Family in America, 1861, Albany.
Stebbins, Annals of a Baby.
Malot, Two Robinsons.
Nanny Luce, pub. in Cottage City, Mass., by J. A. Scott, 1883.
Barry, Life of Julia Marlowe. Badger, 75 c.
Vizetelly, Diamond Necklace.
Tucker, Life of Thomas Jefferson.
Rives, Hist. of Life and Times of Madison.
Mizpah, by Loomis. Lippincott.
Journal of Capt. Wm. Tote, Jr., 1745-1747, N. Y. (about) 1900.

S. E. Bridgman & Co., 108 Main St., Northampton, Mass.

Buddhist Catechism, Subhudra Dhikshu. Putnam.
Modern India, Monier-Williams.
Hardy's Infantry Tactics.
Martin's Luther's Hymns. Ed. by Bacon & Allen.
Syllabus of Anglo-Saxon Literature, Hart.
Olden Time Music, Brooks.

Brooklyn Institute Museum Library, Eastern Parkway, Brooklyn, N. Y.

Hagen, Hermann, Neuroptera of No. America.

The Burnham Antique Book Store, Milk St., Boston, Mass. [*Cash.*]

Ganot, T., Twenty Years of an African Slaver. 1864.
Life of Gen. Lyon.
Lyon's pamphlet on Gen. Scott.
Sharf, History of Maryland, vol. 3.
Wilson, Annals of Philadelphia, vols. 1 and 2, 1879.
Foote, Annals of King's Chapel, vol. 2.
Jones, History of Georgia, vol. 1.
Life of Timothy Pickering, vol. 2.

The Burrows Bros. Co., Cleveland, O.

Walpole, Memoirs of George III., set or v. 2 only. Bentley, 1845, or any date.
Message to Garcia.
Jas. Hogg, Poems, good ed.

Campion & Co., 1305 Walnut St., Phila., Pa.

2 copies Christus Judex.
La Rose Blanche.
Lewis and Clark's Travels, 2 v. 1814.
Set Stephen's Dictionary of National Biography.

M. E. Carlton, Flint, Mich.

American Ancestry, by Whyte.

The Carswell Co., Ltd., Toronto, Ont.

The Publishers' Weekly, v. 44, 1893, nos. 21, 22; v. 53, 1898, title and index.
Books by Major John Richardson.

Chapman Book Store, Montreal, Can. [*Cash.*]

Maeterlinck, Life of Bee, original ed.
Belknap, History of New Hampshire, original ed., in bds.

The A. H. Clark Co., Garfield Bldg., Cleveland, O.

Amer. Jour. of Ophthalmology, 1862-5.
Emerson, College Year Book.
Hamilton, F. H., Monograph on Strabismus.
Powell, The Eye, its Imperfections and Their Prevention.
Sichel, Spectacles, Their Uses and Abuses.

W. B. Clarke Co., Park and Tremont Sts., Boston, Mass.

Robert Rodolph, Suffield.
Letters from the Confederate Crossroads. Nasby.
Faith White's Letter Book.

Wm. G. Colesworthy, 66 Cornhill, Boston, Mass.

Literary Criticisms and Other Papers, by Horace Binney Wallace. Phila., 1856, or any other book by same author.

Irving S. Colwell, Auburn, N. Y.

Stoddard's Travel Lectures, 11 v.
Century Dict., 10 v., 1902 ed.

Cupples & Schoenhof, 128 Tremont St., Boston, Mass.

Radcliffe, Mysteries of Udolpho, cheap form.

Estate of Joseph M. Cushing, 34 W. Baltimore St., Baltimore, Md.

Round, Child Marion Abroad.
Longstreet, From Manassas to Appomattox.
Caleb and the Country, Jonas Story Books, light gray cloth. Harper.

E. Darrow & Co., Rochester, N. Y.

Butler, Medical Diagnosis.

Denholm & McKay Co., Worcester, Mass.

Music of Olden Time. Houghton.
Life of John Ericsson, Church. Scribner.
Wear and Tear, Mitchell. Lippincott.
On the Greenwood, Robinson. Houghton.
Frenchman in America. O'Rell.
Island Garden, Thaxter. Houghton, $4 net ed.
Figure Drawing, Hatton. Lipp.

Dixie Book Shop, 35 Nassau St., N. Y.

Men and Mysteries of Wall Street.
Amer. Historical Society Proceedings, v. 5.
American Book Prices Current, '98, '99.

Dodd, Mead & Co., 372 Fifth Ave., N. Y.

Duodecimo Edition of Poor Richard.
Girlhood of Shakespeare's Heroines, 3 v. Pub. by Moxon, 1851.
Story of a Mine, 1st ed. Nice clean copy.

Charles H. Dressel, 561 Broad St., Newark, N. J. [*Cash.*]

Set of Reed's Modern Eloquence.
Facts About Port and Madeira, by Henry Vizetelly.
The Wines of the World, by Henry Vizetelly.

E. P. Dutton & Co., 31 W. 23d St., N. Y.

Fairbairn's Crests, rev. by Butler.
McLees' Alphabets.
Cynics' Calendar.
12 copies Goodridge and Gilbert's Canticles.

Eaton & Mains, 21 Adams Ave., E., Detroit, Mich.

Butler's Bible Work.

James R. Ewing, 169 4th St., Portland, Ore.

Popular Science Monthly, Aug., '98.

Harry Falkenau, 167 Madison St., Chicago, Ill.

Allison, Hist. of Europe, v. 8, shp.; also set. Harper.
Harvard Law Review, v. 1, 2, 3, 5.
Universal Anthology.
Novels of Mateo Bandello, in English.
From Manassas to Appomattox, Longstreet.

BOOKS WANTED.—*Continued.*

A. F. Farnell & Son, 46 Court St., Brooklyn, N. Y.

Zola's La Terre, in English.
Burr's Tunneling Under the Hudson. Wiley, 1885.

C. P. Farrell, 117 E. 21st St., N. Y.

Illustrations of British Fungi, and Atlas to accompany same, by M. C. Cooke. London, 1889.

F. A. Fernald, Broadway near 117th St., N. Y.

Second-hand copies of:
Lanman, Sanskrit Reader.
Benton, Twenty Years in American Senate.
Bryce, American Commonwealth, 2 v. ed.
Dicey, Law of the Constitution. Macmillan.
Greeley, Irresistible Conflict.
Stephens, War Between the States.
Whitaker's Reference Catalogue, ed. of 1897.

Foster Book and News Co., 414 Washington Ave., St. Louis, Mo.

Policy Holders Index or Spectator.
Power of Will.
Jack Shepard.
Curious Punishments of By-gone Days.

Fowler & Wells Co., 24 E. 22d St., N. Y.

Poetry and Prose, by Wm. C. Bryant. Pub. in 1884.

Free Public Library, Jersey City, N. J.

Plea for the Constitution of the United States Wounded in the House of its Guardian, by George Bancroft. Harper, 1886, or any other edition or any book containing it.
Illustrated American, July 7, 1894; July 25, '96; Feb. 12, Apr. 16, Oct. 14, Nov. 18, 25, Dec. 2, '98; July, Aug., '99.
Caird, Edward, Essays on Literature and Philosophy. Macmillan. Either vol. 1 separate or complete set.
City Government, August, 1897.
Photographic Times, July, 1898; Feb., 1901.
Harper's Bazar, Jan. 15, 1887, vol. 20, no. 3.

Garrett Beeke Shoppe (Garrett W. F. Blanchfield), 58 Ann St., Hartford, Conn. [*Cash.*]

Amer. Journal of Sociology, Mar., 1898.
Books on astrology.
Yale College, books relating to.
Sermons by Eliphalet Adams.

J. F. Gepfert, 138 Superior St., Cleveland, O.

Battles and Leaders of Civil War.
Philistine, Oct., Nov., Dec., 1895; Jan., Mar., Apr., May, July, Sept., Oct., Nov., Dec., '96; all of '97; all of '98 except Nov., Dec.; Feb., '99.
American Jew.
Original Mr. Jacobs.

Goodpasture Book Co., Nashville, Tenn.

Conybeare and Howson's Life and Epistles of Paul.
Fisher's Beginnings of Christianity.
Ramsay's St. Paul the Traveller and Roman Citizen.
Seidel's In the Times of Jesus.

Goodspeed's Book Shop, 5a Park St., Boston, Mass. [*Cash.*]

Duke, History of Morgan's Cavalry. 1867.
Tanner, John, Narrative of Captivity. N. Y., 1830.
Long's Voyages.
Brackenridge, Views of Louisiana.
Milton. All American editions and American works on.
Early engraved portraits of Washington.
Early American engravings.
Book-plates.

Edwin S. Gorham, 4th Ave. and 22d St., N. Y.

Coleman's Collections, pub. in 1805 from article in *Evening Post*.

F. E. Grant, 23 W. 42d St., N. Y.

The Geology of Missouri, 5 v., by Winslow.
Old Churches, Ministers, etc., of Virginia, 2 v., Rev. Wm. Meade.
History of Delaware County, N. Y. W. W. Munsell & Co., N. Y., 1880.
Queen of the County, by author of "Margaret and Her Bridesmaids." Loring, Boston, 1865.
Life and Sermons of Christmas Evans—an old Welsh Preacher of the Primitive Baptist.
Chap Book, v. 1, nos. 2, 4, 5, 6, 7, 8, 9; v. 2, nos. 4, 5, 6, 7, 8, 9, 10, 11, 12.
The Bells of St. Paul, by Walter Besant.
A Hunter's Wanderings in Africa, by Fred E. Selous.
Battle of Stone's River. Ticknor & Co., Boston, 1886.
Steadfast Gabriel, by Mary Howitt.
John Oriel's Start in Life, by Mary Howitt.
Works of Capt. John Smith, 2 v., Arber's English Scholars' Library.
Zariffa's Poems.

F. E. Grant.—*Continued.*

Life of Byron, by Moore.
An Island Garden, by Celia Thaxter.
Jesus as a Teacher, by Hinsdale.
Only a Boy.
Flora of the Pacific Coast.
Du Bose, Life and Times of W. L. Yancey.
Chas. Ranhoffer's Epicurean.
Books on San Diego County, California, by Douglas Gunn and T. S. Vandyke.
Woman in the Past, Present and Future, by August Babel, tr. from the German. John W. Lovell, N. Y.
Williamson's History of North Carolina.
City of Dreadful Night, by Thomson.
British Cicero, or, a Selection of the Most Admired Speeches in the English Language, by Thomas Browne, LL.D.
Naomi, or, the Last Days of Jerusalem.
Loukis Laras, by D. Bikélas. Appleton.
Burton's Arithmetic, containing Burton's Mathematical Tree.
Works of Howard C. Beneham, of Batavia, N. Y., written in prison.
Experience of John Tanner During Thirty Years Residence with the Indians. Pub. 1830.
Walterton's Wanderings in South America.
Three Years in a Man Trap.
The Foot Prints of Satan, or, the Devil in History.
Adams, Lectures on Erie.
Catering for Two, by James.
Crime and Punishment, by Dostoieffsky.
The Idiot, by Dostoieffsky.
Experimental Investigation of Psychic Phenomena, by Hare.
The Pioneers of '49, by N. Ball. Boston, 1891.
Personal Narrative, 2 v., by J. R. Bartlett. N. Y., 1854.
The New West, by C. L. Brace. N. Y., 1869.
Adventures and Explorations in New and Old Mexico, by M. J. Box. N. Y., 1869.
United States and Mexico Mail Steamship Line and Statistics of Mexico, by C. Butterfield. N. Y., 1860.
Tales of the Sunland, by V. Z. Reed. N. Y., 1897.

M. A. Halliday, 205 Lincoln St., Boston, Mass.

Harvard Book, v. 1.
Schlater, American Birds.
Brisson, Ornithologie, 6 v., 4to.

Wm. Beverley Harison, 65 E. 59th St., N. Y.

Physiological charts, new or second-hand.
Biographical dictionaries, new or second-hand.

Wm. Helburn, 10 E. 16th St., N. Y. [*Cash.*]

Gleanings for the Curious. Baltimore, about 1850.

Humphrey's Book Store, 26 Brattle St., Boston, Mass.

Book of the Lockes.
Misunderstood, a novel.
Life of Elder Benj. Randall.

Hunter & Welburn, Nashville, Tenn.

Burckhardt, Travels in Arabia.

Indiana University Library, Bloomington, Ind.

Fairchild, G. M., Jr., Canadian Leaves. N. Y., 1887.

Hall N. Jackson, 36 W. 6th St., Cincinnati, O.

2 copies Scharf, History of Maryland.
Tyler, Destruction and Reconstruction.

William Jackson, 7 Ann St., N. Y.

Five Hundred Sketches and Skeletons of Sermons 8vo, cloth.
Book and Newsdealer. All before September, 1902.

Jennings & Pye, 57 Washington St., Chicago, Ill.

Conder, Moral Difficulty in Old Testament Scriptures.
Buckingham's Letters Written at the Request of Prince Albert in 1842.
Wrested Passages of Scripture Made Plain.

Jennings & Pye, 220 W. 4th St., Cincinnati, O.

Treasures from the Poetic World. Pub. by Elliott & Breezley, Chicago.

E. W. Johnson, 2 E. 42d St., N. Y.

Popular Romances Middle Ages. Holt & Co.
Gray's Anatomy.
Hakluyt's Voyages.
Smithsonian Report, 1876.
Marius the Epicurean, Pater, 1st ed.
Fiske, American Revolution, 1st ed.
Books on landscape gardening.
Lange, History Materialism.
Whewell, Inductive Sciences.
Draper, Intellectual Development of Europe.
Life of Trumbull, Stuart.
Sketch of Newbury, Mass., Coffin.

BOOKS WANTED.—Continued.

Keep's Book Shop, 284 Columbus Ave., Boston, Mass.

Gould's Cyclopædia of Medicine.
Student's Guide to Clinical Medicine and Case Taking.
A Text Book of Obstetrics, Hirst.
Our Camera.
Zola's L'Assommoir.

J. B. Kennedy, 529 Market St., Phila., Pa.

Please state price on set of Stoddard's Lectures, illus.

Geo. Kleinteich, 397 Bedford Ave., Brooklyn, N. Y.
[*Cash.*]

Love Adventures of Casanova, pap. or cl., 1 v. ed. Pub. in Chicago.
Ground Tumbling, Spalding's Athletic Lib.

Chas. E. Lauriat Co., 301 Washington St., Boston, Mass.

Works written by Frank Forrester, set.
Reynard the Fox, il. by Walter Crane.
Madame de Maintenon, small 8vo.
Westminster Abbey, Stanley. 1882.
Book of Days, 2 v., Chambers, uncut.
Dickens, Pickwick Papers. 1837.
Eliot, Adam Bede, 3 v. 1859.
Fielding, History of Tom Jones. 1749.
Boswell, Johnson. 1791.
Hawthorne, Scarlet Letter. 1850.
Ben Jonson, Works of. 1616.
Lamb, Essays of Elia. 1823.
Longfellow, Evangeline. 1847.
Macaulay, History of England.
Percy's Reliques. 1765.
Samuel Pepys, Memoirs of. 1825.
Prescott, Peru. 1847.
Browning, Mrs., Sonnets. 1847.
Ruskin, Stones of Venice. 1851.
Sterne, Sentimental Journey. 1768.
Smollett, Humphrey Clinker. 1771.
Scott, Ivanhoe. 1820.
Thackeray, Vanity Fair. 1848.
Tennyson, In Memoriam. 1850.
White, Selborne. 1789.
Edmond Waller, Works of. 1645.
Beaumont and Fletcher. 1647.
Count Montalembert, a Chapter of Recent French History, 2 v., by Mrs. Oliphant. Blackwood, 1872, or a later ed.
Curzon, Persia.
Max Adler, Elbow Room.

Lawson McGhee Library, Knoxville, Tenn.

My Peninsular Medal, a novel.
Napoleon Bonaparte, J. S. C. Abbott.
Riverside Natural History, ed. by J. S. Kingsley, v. 4.
Schaff, History of Christian Church, v. 5.
Livy, History of Rome, tr. by Baker. Harper, 1847.

Lemcke & Buechner, 812 Broadway, N. Y.

Wallace, Standard Register of Trotting Horses.
Haskin, History of the 1st Regiment of Artillery, U. S. A.
Gautier, Judith: the Usurper, English translation.
Fitzgerald, The Diamond Lens, and Other Stories.
Houdin, Memoirs. Phila., 1859.
Lane, I Married a Soldier.
Averill, Ten Years Active Service.
Vincent, Florida Seminole War.
Baker, Itineraries of Geo. Washington.

Paul Lemperly, 111 Water St., Cleveland, O.

Great Expectations, 3 v. 1861.
Vanity Fair, in cl., or binding. 1848.

Library Clearing House, 140 Wells St., Chicago, Ill.

Strange History of Mother Shipton.
1001 Nights in Arabic.
Lindley Murray's Grammar, ed. 1795.
Jacobs, The Rifle and How to Use It.
Any Luther's Commentaries on Pauline Epistles, cheap.

Little, Brown & Co., 254 Washington St., Boston, Mass.

Fernald, C. H., The Sphingidæ of New England.
Bentenmuller, Descriptive Catalogue of Sphingidæ found within fifty miles of New York.
Bentenmuller, Descriptive Catalogue of Bourleycidæ found within fifty miles of New York.
Dyar, Classification of Lepidopterous Larvæ.

Lyon, Kymer & Palmer Co., Grand Rapids, Mich.

2 copies *Ladies' Home Journal* for Mar., 1900.
Modern Eloquence, 10 v., cl.
Dickens, Tale of Two Cities, Temple ed., red leath.

A. C. McClurg & Co., Chicago, Ill.

Ency. Britannica, 25 v., Scribner ed.
Century Dictionary, 10 v., state ed.
Statesman's Year Book, 1902.
Harper, Metaphysics of the School, 3 v.

S. F. McLean & Co., 44 E. 23d St., N. Y.

Sheppard, Counterparts, Eng. ed.
Relation of Death to Probation.
Bierce, Can Such Things Be?
Howard, Physiology of Artistic Singing.
Adj.-General's Reports State N. Y., nos. 16, 17, 19; also vol. containing 5th N. Y. Infantry.
Warner, Karl Krinskin's Christmas Stocking.
Lady Jane Nairn, Poems and Ballads.
American Naturalist, v. 22, May.

John Jos. McVey, 39 N. 13th St., Phila., Pa.

History of Cecil County, Maryland.
Max Adler, Elbow Room.
Newbigging, Gas Engineers' Hand-Book, last ed.

R. Merriam, Hanover Square, N. Y.

Monk Knight of St. John, ed. de luxe.
Balfour, Life of Stevenson, Thistle ed.
O'Hart's Irish Pedigrees, 5th ed.
Mott's Student's Atlas of Artistic Anatomy.

W. W. Miller, 4432 Indiana Ave., Chicago, Ill.

Harvard Memorial Biography, 2 vol., ed. by Thomas W. Higginson.
Harvard Roll of Honor, 1 vol., by Brown.

F. M. Morris, 171 Madison St., Chicago, Ill.

The Yahoo.
Longstreet, From Manassas to Appomatox.

W. Muller, 59 Castle St. East, Oxford St., London, W., Eng.

Quarterly Journal of Economics, set.
Boston Medical and Surgical Journal, 1st to 1880.
Psychological Review, set.
Harvard Law Review, set.

P. M. Musser Public Library, Muscatine, Ia.

Clearance catalogues.

New Amsterdam Book Co., 156 5th Ave., N. Y.

Adventures of the First Settlers on the Oregon or Columbia River, with map, by Alexander Ross, 8vo. 1849.

Ernest Dressel North, 18 E. 20th St., N. Y.

Lippman, Wood Engraving in Italy.
Wilde, Intentions, 1st ed.
Wilde, Lady Windermere's Fan, 1st ed.
Whittier, Snow Bound, 1st ed.
Harper's Weekly, 1861-1865.
Keats, Letters to Fanny Brawne.
Remember, an annual pub. about 1869.
The Federalist Papers, 2 v., 1st ed. 1788.
Mahan, Life of Nelson, 2 v., 1st ed.
Phillips, Poems, 1st ed.
Phillips, Paolo and Francesca, 1st ed.
Phillips, Herod, 1st ed.
Cartwright, Ten Years in Labrador.

A. J. Oehs & Co., 1781 Washington St., Boston, Mass.
[*Cash.*]

Buechner, L., Materialism. N. Y., Butts, 1871.
Barnard, H., ed., Kindergarten and Child Culture. Hartford, *Am. Journal of Educ.*, '84.
Bartholow, R., On Spermatorrhœa. N. Y., Wood, '66.
Baussett, L. F. J. de, Court of Napoleon, 1805-14. Phila., 1828.
Brinton, D. G., Bibliography, 1859-98. Phila., '98.
Brougham, H., Life Stories and Poems. N. Y., '81.
Burdett, C., Life Christopher Carson. N. Y., '60.
Burke, T. N., English Misrule in Ireland. N. Y., '73.
Cone, H. G., and Gilder, ed., Pen Portraits of Literary Women. Cassell, '87.
Crittenden, S. W., Elem. Treatise on Bookkeeping. Phila., Biddle, 1859.
Edgar, J. G., Sea Kings and Naval Heroes. Harper, '74.
French, H., Our Boys in China. L. & S., '83.
Hinman, W. F., Corporal Si Klegg and His Pard. Cleveland, Hamilton, 1901.
Kelly, J. F., Dan Marble. N. Y., Dewett & Davenport, 1851.
The Minnesingers of Germany. N. Y., Hurd & Houghton, '73.
Owen, O. W., Celebrated Case, Shakespeare or Bacon. Detroit, '93.
2 copies Pyle, Howard, The Wonder Clock. Harper, 1888.
Rothschild, S. M., How to Prolong Life. Chic., Rothschild.

BOOKS WANTED.—Continued.

A. J. Ochs & Co.—*Continued.*

Snider, D. J., The Shakespearian Drama, a commentary. Sigma Pub. Co., St. Louis.
Taylor, B., Japan in Our Day. N. Y., Scribner.

The Old Corner Book Store, 283 Washington St., Boston, Mass.

Bart Ridgeley, Riddle.
History of Holland, Young.
Young Folks' Netherlands, Young.
Chapter of Erie, C. F. Adams.
Old Landmarks of Middlesex, Drake.
Summer Cruise on Coast of N. E., Robert Carter.

Daniel O'Shea, 1584 Broadway, N. Y.

Barth, Discoveries in North and Central Africa, v. 2, black cl. Harper.
Books published in Detroit, in French or English, between 1810 and 1815.

E. H. Otting, Warren, O.

Modern Eloquence, 10 v., Reed, ¾ red mor.
Pottery and china, works on.
Watch, clocks, and small arms, works on.
Balzac, Barrie ed.

The Pilgrim Press, 175 Wabash Ave., Chicago, Ill.

Warner's Library of the World's Best Literature.
Archibald Alexander's Brief Outline of the Evidence of the Christian Religion.

Wm. V. Pippin, 605 N. Eutaw St., Baltimore, Md.

Memoirs of Talleyrand.
Sphere and Duties of Government, Von Humboldt.
Public Men and Events, Sargent.
History of Bundling, Stiles.
Fifty Years in a Md. Kitchen, Howard.

E. W. Porter, St. Paul, Minn.

Peter the Priest, by M. Jokai.
Books by George Lawrence, Guy Livingstone, Brakespeare, etc.

Chas. T. Powner, 271 S. Clark St., Chicago, Ill. [*Cash.*]

Debates in California Cons. Conv., 1849. Browne.
Notes on the Iroquois, Schoolcraft.
Memoirs of David Brainerd.
Algonquin Legends of New England, Leland.
Book of the Indians, Drake.
History of the Six Nations, Cusick.

Pratt Institute Free Library, Ryerson St., Brooklyn, N. Y.

Journal of Education, Jan. 23, 1902.
American Missionary, Jan., 1899.
Kindergarten Review, Sept., 1897.
Chicago Tribune, Aug. 11, 1900.
Boston Transcript, Aug. 22, 1900.

Presbyterian Bd. of Pub. and S. S. Work, 156 5th Ave., N. Y.

Parker's Ecce Deus.

Presb. Bd. of Pub. and S. S. Work, Walnut St., Phila., Pa.

Dragon of Wantley, Wister, original $2.00 ed.
Priests and People in Ireland, McCarthy.

C. J. Price, 1004 Walnut St., Phila., Pa.

Voltaire, La Pucelle (Maid of Orleans), tr. into Eng. verse by Ireland, 2 v., sm. 4to, cl. London, 1899.

Fleming H. Revell Co., Chicago, Ill.

Margaret, Judd.
Life of J. H. Neesima, Revell.
Proofs of Life After Death, R. J. Thompson.

Geo. H. Rigby, 1113 Arch St., Phila., Pa.

Carroll, Rhyme and Reason (not 1st ed.)
Carroll, Phantasmagoria (not 1st ed.)

Robson & Adee, Saratoga Springs, N. Y.

Map published by John Bevan, New York City, about 1848.
Map published by Richard Clark, Philadelphia, 1858.
Map published by F. B. Beers & Co., New York City, 1876.

E. H. Reller, 419 E. Water St., Milwaukee, Wis.

Ginzburg, Coheleth or Ecclesiastes.
Barnes, On Daniel.
Pusey, On Daniel.
Rule, On Daniel.

Rowfant Club, Cleveland, O.

Dove's Press, the following titles:
Tacitus.
The Ideal Book, or, Book Beautiful.
Tennyson.

Schwartz, Kirwin & Fauss, 42 Barclay St., N. Y.

Bryan, Biog. Dictionary of Painters and Engravers, 2 v.

Scrantom, Wetmore & Co., Rochester, N. Y.

Sidney Smith, Essays.
Russell, Boyhood and Youth of Extraordinary Men.
Shelley, Lives of Eminent French Authors.

Charles Scribner's Sons, 153 5th Ave., N. Y.

Lecky, European Morals, 2 v., Appleton ed., 1875.
Carter, A Summer Cruise on the Coast of New England.
Van Oosterzee, Practical Theology.
Lanfrey, Life of Napoleon, v. 1. Macmillan.

Richard B. Shepard, Salt Lake City, U.

Semple, History of the Baptists in Virginia.
Tayler, History of Baptist Preaching in Virginia.
Lives of Rev. John or Reuben Pickett.
Any books printed in Detroit, Mich., between 1809 and 1815.

Shepard Book Co., 272 S. State St., Salt Lake City, U.

American Catalogue, 1895-1900, hf. mor., second-hand.
Notes on the Bird Fauna of Salt Lake Valley, Bulletin Essex Institute 5, nos. 2, 11, 1873.
Annotated List of Birds of Utah, Am. Lyc. Nat. History N. Y., 11, 1874, Henshaw.
Howell's Niagara Book.
Any Lincolniana (scarce.)
Hamersly's Army Register of the U. S. for 100 Years, 1779-1879.

George D. Smith, 50 New St., N. Y.

Lyceum of Natural History, v. 11, nos. 1-2, 5-6; v. index. Will pay good price for these items.

Philip A. Smith, Lock Box 53, Fishkill Landing, N. Y.

Professional Criminals of America, by Thomas Byrnes, 1st ed.

Wm. T. Smith & Co., 145 Genesee St., Utica, N. Y.

Nevin, Black Robes.
Spencer, History of Kentucky Baptists.
Auto. of Barton Warren Stone.
Jones, History of Oneida Co., New York.

A. H. Smythe, 43 S. High St., Columbus, O.

Life and Art of Edwin Booth, by Wm. Winter.

Southern Methodist Book Depository, Staunton, Va.

Wesley's Primitive Physic.
Booklovers' Magazine, January, 1903.

Speyer & Peters, Berlin N. W. 7, Germany.

Annals of Surgery.
Archiv f. Experim. Pathologie.
Pflüger's Archiv d. ges. Physiol.
Archives de Pharmacodynamie.
Centralblatt, Neurologisches.
Journal of Physiology, v. 20-28.
Zeitschrift f. Biologie.
Please offer sets, single vols. or nos.

Spon & Chamberlain, N. Y.

Sellers, Machine Tools. Lippincott, 1877.

G. E. Stechert, 9 E. 16th St., N. Y.

James, Princ. of Psychology, 2 v.
Linsley, Jersey Cattle in America. 1885.
Dickinson, Speeches, Correspondence, 2 v. 1867.
Bolles, Industrial History of U. S.
Wormley, Micro. Chemistry of Poisons.
North American Review, any odd v.
Ireland, Tropical Colonization.
Minot, Human Embryology.

E. Steiger & Co., 25 Park Place, N. Y. [*Cash.*]

Bolles, Financial History of the U. S., 3 v.
Scripture, Thinking, Feeling, Doing.
Clarke, Contributions to the Wages Question, 2 v.

Syndicate Trading Co., 2 Walker St., N. Y.

Sonnets and Other Poems, G. Santayana.
Introd. to Study of Browning. A. Symons.
Letters of Keats to Fanny Brawne.

J. F. Taylor & Co., 5 E. 16th St., N. Y.

History and Antiquities of the Name and Family Kilburn, by Payne Kenyon Kilburn. New Haven, Durrie & Peck, 1856.

Union League Club, N. Y.

Pollard's Southern History, v. 3, 4.

BOOKS WANTED.—Continued.

T. B. Ventres, 597 Fulton St., Brooklyn, N. Y.

Catering for Two, A. L. James. Putnam.
Kings of Israel and Judah, author of Peep of Day.
Old-Fashioned Robin Hood, colored pictures.

Vinson & Kerner, 150 Euclid Ave., Cleveland, O.

Century Dict. of Names, state kind of binding.

John Wanamaker, N. Y.

Select Organizations of the U. S., 1895. Knickerbocker Press, Rogers & Sherwood.

John Wanamaker, Phila., Pa.

An Idyl of the Vineyard, Gunnison.

Ward & Drummond Co., 7 W. 19th St., N. Y.

The Afflicted Man's Companion.

Thos. Whittaker, 2 Bible House, N. Y.

Origen's Hexaplorum, 2 v., folio. Paris, 1713.
Thoughts on Study of Holy Gospels, Isaac Williams.
Genesis in Advance of Present Science. Lond., 1883.

W. H. Wood & Co., 8 E. Main St., Springfield, O.

Moody's Sermons.
Spurgeon's Sermons.
Talmage's Sermons.
McCoy's Shorthand Work on Masonry.

Woodward & Lothrop, Washington, D. C.

Book of Life, by Dr. Sivartha.
The Disputed Inheritance, in any ed.

Justin Wright, 365 La Salle Ave., Chicago, Ill.

Arcana of Astrology, Simmonite.
Light of Britannia.
Collectanea Hermetica, v. 1, 2, 3, 8.
Dhoula Bel, or, the Magic Globe.
Phallic Worship, Campbell.

J. O. Wright & Co., 6 E. 42d St., N. Y.

Allyn, Battle of Groton Heights.
Mure, Literature of Ancient Greece, 5 v.
Gladstone, Studies in Homer, 3 v.

L. J. Wright, Lockport, N. Y. [*Cash.*]

Lord's Beacon Lights History, 15 v., cl. and hf. mor.
Johnson's Encyclopædia, 1902 ed., 12 v., cl. and hf. mor.
Cooper's Afloat and Ashore, 1st ed., 1861, Townsend.
Century Dictionary, latest ed., 10 v.
John Clare's Poems.

BOOKS FOR SALE.

American Press Co., Baltimore, Md.

Americana, Civil War, Drama, First eds., Autographs. Special lists mailed to actual buyers.

King Bros., 3 4th St., San Francisco, Cal.

Any volume of Bancroft's Histories of Pacific States, shp., $2.50; cl., $2 each.

Public Library, Newton, Mass.

The Nation, vols. 10-35. Price, $39.

E. K. Roake, Peekskill, N. Y.

Several Sermons by Wm. Colvill. London, 1655.
Niel's Puritans, 1324 to 1688, 5 v. Boston, 1817.
Jurich Letters, 1558 to 1602, 4 v. Cambridge, 1846.
Methodist Magazine, v. 1, 1818.
Allen's Spiritual Mag., 3 v., 1802.
Wilson's Presbyterian Almanac, v. 1 to 3, 5-10.
Kittlewell, On the Sacrament. London, 1717, Port.
Peloubet's Notes on S. S. Lessons, 50 v.
Ridgley's Body of Divinity, 4 v. 1814.
All at fair price. Make offers.

SITUATIONS WANTED.

WANTED.—In Northern States, position by experienced bookman. Posted on stationery, cameras, etc. Best references. L. N. E., Pub. Weekly.

BOOKKEEPER, accountant and office manager. 20 years' experience, wholesale and manufacturing, desires position. Can adapt to any system or conditions. Excellent references. Salary no object so long as prospects are good. Address Willstan, care of Publishers' Weekly.

SPECIAL NOTICES.

OP'S. English, Irish Books, Posters. Pratt, N. Y.

A. S. CLARK, 174 Fulton St., N. Y., will supply any magazine at market value.

BACK NUMBERS, volumes, and sets of magazines and reviews for sale at the American and Foreign Magazine Depot, 47 Dey St., New York.

BACK numbers, vols. and sets of magazines and periodicals, Americana and rare books, bought and sold. J. Kuhlman, 117 N. 13th St., Phila., Pa.

WANTED.—Catalogues of second-hand books containing any Angling Books, particularly anything regarding Trout. Daniel B. Fearing, Newport, R. I.

TELEGRAPH CODES, All Kinds

A B C Code.	Fourth Edition	$5 00
A B C Code.	Fifth Edition	7 00
A 1 Code.	Last Edition	7 50
Bankers' & Brokers' Code		2 00
Ideal Code.	(For firm offers)	2 00

Discount to Dealers.

AMERICAN CODE COMPANY
83 Nassau Street, New York

BOOKS.—All out-of-print books supplied, no matter on what subject. Write us. We can get you any book ever published. Please state wants. When in England call and see our 50,000 rare books. BAKER'S GREAT BOOKSHOP, 14-16 John Bright Street, Birmingham, England.

(ESTABLISHED 1868)

C. D. CAZENOVE & SON

Solicit Agency Business from American Publishers and Booksellers

Miscellaneous orders for Books and Periodicals handled economically and promptly. Shipping and forwarding attended to. . . . .

26 Henrietta St., Covent Garden, London, England
Cables: Eikon. London

FOWLER & WELLS CO.,

Phrenologists and Publishers.

WORKS ON

PHRENOLOGY, PHYSIOGNOMY, MENTAL SCIENCE, AND HYGIENE.

Write for Catalogue.

24 East 22d Street, New York.

MAGGS BROS., 109 STRAND, W. C., LONDON, W., ENGLAND

Dealers in **Rare Books and Fine Library Editions of Standard Authors,**

Voyages and Travels, Early Printed Books, 1st Editions of 17th, 18th, and 19th Century Writers, Illustrated Works. Also *Rare Portraits, Line, Stipple, Mezzotints, and Color Engravings, and Autographs.*

Classified catalogues free on application.

Those visiting England should call and inspect our stock, which is both large and in choice condition

MARTINUS NIJHOFF

Publisher, Importer and Bookseller

114 Fifth Ave., N. Y., and The Hague, Holland

Has the best facilities for importing foreign books, and issues regularly **Systematical and Descriptive Catalogues** of his stock of **Books in All Languages and on All Subjects.**

A catalogue of his publications, as far as they have appeared in English, will be found in the "Publishers' Trade List Annual" for 1902, or will be sent on application.

NOW READY

MONT PELÉE

and the Tragedy of Martinique

By PROFESSOR ANGELO HEILPRIN, F.R.C.S.

President of the Geographical Society of Philadelphia

THIS work presents the first complete account of the catastrophic events of the unfortunate island. Professor Heilprin's early visit to Martinique permitted him to study the scene of the major disaster very soon after its happening, while his experiences on the still burning volcano, whose crater he was the first to visit after the tragic eighth of May, and during the great eruption of August 30, of which he was a direct observer, make the narrative of thrilling interest. The author's qualifications as an investigator—geologist and geographer—give to the work its stamp of scientific authority. It will remain the standard work on the subject for many years. The experiences related have fallen to no scientific observer since the days of Pliny.

Illustrated, 8vo, over 300 pages, handsomely bound, $3.00 net; postage extra

Publishers J. B. LIPPINCOTT COMPANY Philadelphia

BANGS & COMPANY

We will hold the

Annual Clearance and Remainder Sale

OF

Books and Stereotype Plates

Beginning on January 27, 1903

The Catalogue will include large and important invoices of both Stereotype Plates and Book Stock, to which we would invite the special attention of buyers.

BANGS & COMPANY, 91-93 FIFTH AVENUE, NEW YORK

MILLIONS OF COPIES
of the Educational Works of

Gaspey-Otto-Sauer

Method for the Study of Modern Languages have been sold in all parts of the world, owing to the fact that it is the best method existing for Schools (Public and Private), and also for self Instruction. The following Grammars in English have already appeared: German, French, Italian, Dutch, Russian, Spanish, Swedish, Armenian, Portuguese, Persian, prices from 50 cents to $2.50. Prospectus post free on application, also the following: Arabian, Armenian, German, French, Italian, Greek, Dutch, Polish, Portuguese, Roumanian, Russian and Spanish Editions. All books are in cloth Binding.

NEW YORK
BRENTANO'S, Union Square
F. W. CHRISTERN, 254 Fifth Avenue
E. STEIGER & CO., 25 Park Place

BOSTON
C. A. KOEHLER & CO., 149A Tremont St

HEIDELBERG
JULIUS GROOS

Avoid delay and **secure lowest prices** by directing **to us all orders** for

German Books,

Kindergarten Material
and Books for the study of
Foreign Languages.

Of these and several other specialties we keep **the largest stock in America.** To fill all orders promptly, we procure in this city whatever we may not have on hand, or forward to the respective American publishers orders directed to us by mistake.

Books, Periodicals, Maps, etc., **imported semi-weekly** from Germany, England, France, etc. We likewise have **direct connections** with all other countries. Prompt reply to all inquiries.

E. Steiger & Co., 25 Park Place. New York.

PRINTING

of all kinds, plain and colored, also engraving and embossing, in any quantity, promptly attended to at the closest possible prices. We can refer to the largest banks, the largest manufacturing concerns, publishers and others in the United States. We shall take pleasure in having you call, or if it suits your convenience better, to call on you. Drop us a line.

ANDREW H. KELLOGG
409 Pearl St., ('Phone 3640 John,) New York

WILLIAM R. JENKINS,
851 AND 853 SIXTH AVENUE,
N. W. COR. 48TH STREET, NEW YORK.

FRENCH and other foreign **BOOKS,**
School and College Texts, Miscellaneous Literature, French Plays. . . . .

VETERINARY (Scientific and Popular) **BOOKS,**
or Works Treating on Horses, Cattle, Dogs, etc. . . . . .

Trade List and General Catalogues Supplied.

Accuracy. Promptness. Reliability.

KAY PRINTING HOUSE,
66-68 CENTRE STREET,
TELEPHONE 1553 FRANKLIN. NEW YORK.

Estimates Promptly Furnished.

Printers to THE PUBLISHERS' WEEKLY.

THE BEST ILLUSTRATIONS
By half-tone or other photo-engraving processes are made by
COOPER ENGRAVING COMPANY
320 Pearl Street, New York
TELEPHONE "97 JOHN"
Successors to New York Engraving and Printing Co.

JOHN J. MURPHY
DEALER IN
Fine Book, Coated and Cover Papers
47 John and 5 Dutch Streets, N. Y.
Refers to "The Publishers' Weekly"

MEDICAL BOOKS.
(THE TRADE SUPPLIED.)
A full-priced Catalogue of all Medical and Surgical Books Sent on Application.

E. R. PELTON,
19 East 16th St. (bet. Broadway and 5th Ave.), New York

BOOKBINDING
Fine Cloth and Leather Edition Work a Specialty. Estimates cheerfully given.
J. F. TAPLEY CO.
33-37 Bleecker Street, New York City
Telephone 824 and 825 Spring

NOTHING BUT BOOKS

BUY YOUR BOOKS OF A JOBBER AND YOU WILL SAVE

TIME AND MONEY

WE CARRY COMPLETE LINES OF MISCELLANEOUS AND SCHOOL BOOKS
WE CAN FILL YOUR ORDERS WITH

ACCURACY AND DISPATCH

Fifty years of book jobbing, three hundred thousand books in stock, and our location in the leading book market of the country, enable us to offer you everything in the book line at the lowest prices.

THE BAKER & TAYLOR CO., 33-37 East 17th St., Union Sq., North, New York

HOW THE UNITED STATES GREW

Eight new leaflets just added to the Old South Series, numbers 126–133 inclusive. Among them are the Ordinance of 1784; The Cession of Louisiana; Monroe's Messages on Florida; The Discovery of the Columbia River; Seward's Address on Alaska.

Five Cents a Copy; Bound in Paper, Fifty Cents

SEND FOR LISTS

DIRECTORS OF OLD SOUTH WORK

Old South Meeting House, Washington Street, Boston

PUBLISHERS—You are now very busy. So are we. But we are never too busy to accommodate you in anything special you may want to get out in a rush. Our facilities are unlimited. Quality of work the highest. Prices the lowest. What more can we offer? A trial order will soon convince you. Don't be bashful. Call at any time. Will be glad to see you.

H. WOLFF, *Bookbinder*,

92-98 Centre Street, 143-147 Leonard Street,

N. Y. CITY.

DODD, MEAD & COMPANY will publish in a few weeks a new novel which they consider one of the most important they have issued during the past few years. It is entitled

THE CIRCLE

By Catherine C. Thurston

Fully illustrated by Howard Chandler Christy

Cover design by Frank X. Leyendecker

$1.50

"In youth we dream that life is a straight line; later, we know it to be a circle in which the present presses on the future, and the future on the past."

The publishers have great faith in this book. It will be well to order a supply in advance.

Dodd, Mead & Company

PUBLISHERS

372 Fifth Avenue, - - - NEW YORK